

# S&P Global Quarterly Update

July 30, 2024

# 2Q 2024

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**S&P Global**

# Safe Harbor statement under the Private Securities Litigation Reform Act of 1995

This presentation contains “forward-looking statements,” as defined in the Private Securities Litigation Reform Act of 1995. These statements, which express management’s current views concerning future events, trends, contingencies or results, appear at various places in this presentation and use words like “anticipate,” “assume,” “believe,” “continue,” “estimate,” “expect,” “forecast,” “future,” “intend,” “plan,” “potential,” “predict,” “project,” “strategy,” “target” and similar terms, and future or conditional tense verbs like “could,” “may,” “might,” “should,” “will” and “would.” For example, management may use forward-looking statements when addressing topics such as: the outcome of contingencies; future actions by regulators; changes in the Company’s business strategies and methods of generating revenue; the development and performance of the Company’s services and products; the expected impact of acquisitions and dispositions; the Company’s effective tax rates; and the Company’s cost structure, dividend policy, cash flows or liquidity.

Forward-looking statements are subject to inherent risks and uncertainties. Factors that could cause actual results to differ materially from those expressed or implied in forward-looking statements include, among other things:

- worldwide economic, financial, political, and regulatory conditions (including slower GDP growth or recession, instability in the banking sector and inflation), and factors that contribute to uncertainty and volatility, natural and man-made disasters, civil unrest, public health crises (e.g., pandemics), geopolitical uncertainty (including military conflict), and conditions that may result from legislative, regulatory, trade and policy changes;
- the volatility and health of debt, equity, commodities, energy and automotive markets, including credit quality and spreads, the level of liquidity and future debt issuances, demand for investment products that track indices and assessments and trading volumes of certain exchange traded derivatives;
- the demand and market for credit ratings in and across the sectors and geographies where the Company operates;
- the Company’s ability to maintain adequate physical, technical and administrative safeguards to protect the security of confidential information and data, and the potential for a system or network disruption that results in regulatory penalties and remedial costs or improper disclosure of confidential information or data;
- the outcome of litigation, government and regulatory proceedings, investigations and inquiries;
- concerns in the marketplace affecting the Company’s credibility or otherwise affecting market perceptions of the integrity or utility of independent credit ratings, benchmarks, indices and other services;
- our ability to attract, incentivize and retain key employees, especially in a competitive business environment;
- the Company’s exposure to potential criminal sanctions or civil penalties for noncompliance with foreign and U.S. laws and regulations that are applicable in the jurisdictions in which it operates, including sanctions laws relating to countries such as Iran, Russia, and Venezuela, anti-corruption laws such as the U.S. Foreign Corrupt Practices Act and the U.K. Bribery Act of 2010, and local laws prohibiting corrupt payments to government officials, as well as import and export restrictions;
- the continuously evolving regulatory environment in Europe, the United States and elsewhere around the globe affecting each of our businesses and the products they offer, and our compliance therewith;
- the Company’s ability to make acquisitions and dispositions and successfully integrate the businesses we acquire;
- consolidation of the Company’s customers, suppliers or competitors;
- the introduction of competing products or technologies by other companies;
- our ability to develop new products or technologies, to integrate our products with new technologies (e.g., artificial intelligence), or to compete with new products or technologies offered by new or existing competitors;
- the effect of competitive products and pricing, including the level of success of new product developments and global expansion;
- the impact of customer cost-cutting pressures;
- a decline in the demand for our products and services by our customers and other market participants;
- the ability of the Company, and its third-party service providers, to maintain adequate physical and technological infrastructure;
- the Company’s ability to successfully recover from a disaster or other business continuity problem, such as an earthquake, hurricane, flood, civil unrest, protests, military conflict, terrorist attack, outbreak of pandemic or contagious diseases, security breach, cyber attack, data breach, power loss, telecommunications failure or other natural or man-made event;
- the level of merger and acquisition activity in the United States and abroad;
- the level of the Company’s future cash flows and capital investments;
- the impact on the Company’s revenue and net income caused by fluctuations in foreign currency exchange rates; and
- the impact of changes in applicable tax or accounting requirements on the Company.

The factors noted above are not exhaustive. The Company and its subsidiaries operate in a dynamic business environment in which new risks emerge frequently. Accordingly, the Company cautions readers not to place undue reliance on any forward-looking statements, which speak only as of the dates on which they are made. The Company undertakes no obligation to update or revise any forward-looking statement to reflect events or circumstances arising after the date on which it is made, except as required by applicable law. Further information about the Company’s businesses, including information about factors that could materially affect its results of operations and financial condition, is contained in the Company’s filings with the SEC, including Item 1A, Risk Factors in our most recently filed Annual Report on Form 10-K.

# Comparison of adjusted information to U.S. GAAP information

This presentation includes Company financials on an as-reported basis. The Company also refers to and presents certain additional non-GAAP financial measures, within the meaning of Regulation G under the Securities Exchange Act of 1934. These measures are: adjusted operating profit and margin; trailing twelve-month adjusted operating margin; adjusted expenses; and adjusted diluted EPS.

The Company is not able to provide reconciliations of certain forward-looking non-GAAP financial measures to comparable GAAP measures because certain items required for such reconciliations are outside of the Company's control and/or cannot be reasonably predicted without unreasonable effort.

The Company's non-GAAP measures include adjustments that reflect how management views our businesses. The Company believes these non-GAAP financial measures provide useful supplemental information that enables investors to better compare the Company's performance across periods, and management also uses these measures internally to assess the operating performance of its business, to assess performance for employee compensation purposes and to decide how to allocate resources. However, investors should not consider any of these non-GAAP measures in isolation from, or as a substitute for, the financial information that the Company reports.

The Company's earnings releases, including its earnings release dated July 30, 2024, contain financial measures calculated in accordance with GAAP that correspond to the non-GAAP measures included in this presentation, and the earnings releases and the Earnings Supplemental Disclosure contain reconciliations of such GAAP and non-GAAP measures. The Company's earnings releases and the Earnings Supplemental Disclosure are available on the Company's website at <https://investor.spglobal.com/quarterly-earnings>.

# European regulations affecting investors in credit rating agencies

European Union Regulation 1060/2009 (as amended) applies to credit rating agencies (CRAs) registered in the European Union (“EU”) and therefore to the activities of S&P Global Ratings Europe Limited, an indirect wholly-owned subsidiary of S&P Global Inc., which is registered and regulated as a CRA with the European Securities and Markets Authority.

The United Kingdom’s Credit Rating Agencies (Amendment etc.) (EU Exit) Regulations 2019 applies to CRAs registered in the United Kingdom (“UK”) and therefore to the activities of S&P Global Ratings UK Limited, an indirect wholly-owned subsidiary of S&P Global Inc., which is registered and regulated as a CRA with the Financial Conduct Authority.

Any person obtaining direct or indirect ownership or control of 5% or more or 10% or more of the shares in S&P Global Inc. may (i) impact how S&P Global Ratings can conduct its CRA activities in the EU and the UK, and/or (ii) themselves become directly impacted by EU Regulation 1060/2009 (as amended) and the Credit Rating Agencies (Amendment etc.) (EU Exit) Regulations 2019.

Persons who have or expect to obtain such shareholdings in S&P Global Inc. should promptly contact S&P Global’s Investor Relations department ([investor.relations@spglobal.com](mailto:investor.relations@spglobal.com)) for more information and should also obtain independent legal advice in such respect.

# Quarterly Update Call Presenters



Doug  
Peterson  
President and CEO



Chris  
Craig  
Interim Chief Financial  
Officer



Mark  
Grant  
Senior Vice President,  
Investor Relations

# Strategy, Vision, and Execution

Doug Peterson  
President and CEO

# Second quarter highlights

## Financial highlights <sup>1</sup>

Revenue increased 16% y/y excluding the impact of Engineering Solutions, with revenue from subscription products growing 8%

Record revenue, adjusted operating margin, and EPS both for the quarter and on a TTM basis

Adjusted operating margin expanded 450 bps year over year due to strong revenue growth and continued cost discipline

Adjusted diluted EPS increased 30% year over year

## Additional highlights

Announced CEO succession plan – Doug Peterson to retire and Martina Cheung to become President and CEO, effective November 1, 2024

Continued investment in new and enhanced products with key releases in Market Intelligence and Commodity Insights, and deployment of new GenAI capabilities

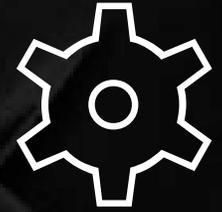
Continued portfolio optimization with the Visible Alpha acquisition closing in Q2, and the announced divestiture of Fincentric expected to be completed in Q3



Customer at the Core



Grow & Innovate



Data & Technology



Lead & Inspire



Execute & Deliver



Customer at the Core

# Powering Global Markets in the second quarter

## Record issuance in debt markets

More than \$1 trillion in Billed Issuance and over 70% growth in Private Markets revenue in Ratings<sup>1</sup>

## Revenue synergies

Nearly \$200 million in run-rate revenue synergies as broad product portfolio continues to add customer value

## Commercial conditions

Conditions in different end markets impacting retention rates positively and negatively – both as expected

## Acceleration in Strategic Initiatives

Investments in products to meet key, strategic customer needs drove accelerating revenue growth

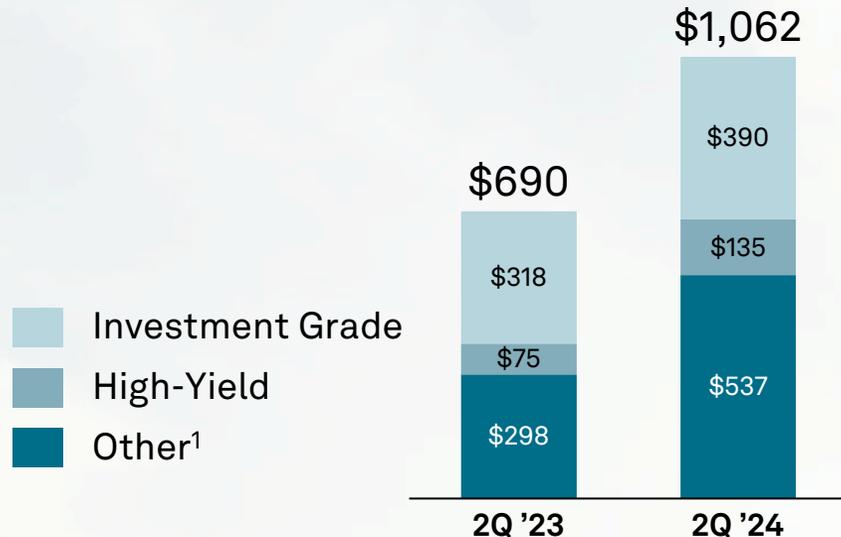


Customer at the Core

# Issuance growth led by Bank Loans & High-Yield

## Billed issuance up 54%

(\$ in billions)

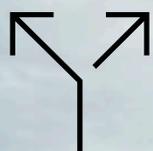


## Updates on market conditions

Issuers across the ratings scale reducing near-term maturities ahead of potential volatility in second half of 2024

Spread compression continues despite high (and unmoving) benchmark rates

With inflation cooling, rate cut path becoming clearer



Grow & Innovate

# Second quarter Vitality Index performance

## Vitality Index<sup>1</sup>

Vitality revenue of \$375 million, which is revenue from new or enhanced products, accounted for 11% of revenue in 2Q '24

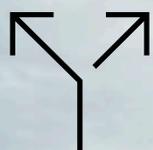
## Key contributors of Vitality revenue

CARFAX Car Listings (Mobility)

Energy Transition and Climate Products (CI)

CARFAX BIG (Mobility)

Sustainable Bonds (Ratings)



Grow & Innovate

# Accelerating our platforms through enablement of Artificial Intelligence and other capabilities

## S&P Global Commodity Insights <sup>1</sup>

**ChatAI on Platts Connect** provides real-time responses to user questions on Clean Energy Technology, Crude Oil, and LNG, empowering users to make informed decisions faster



**Launch** of new Poultry and Beef Platts Price Assessments and new Protein Daily report

**Newly enhanced** Global Integrated Energy Model for Carbon & Scenarios

## Artificial Intelligence Enablement

Through S&P Spark Assist we're now **empowering 14,000 employees** with cost-effective and secure AI scalability

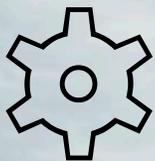
**Transcript Summarization on Capital IQ Pro** provides users with a summary of earnings calls organized by topics and sentiment, offering a comprehensive overview of calls



## S&P Global Market Intelligence <sup>2</sup>

Integrated more than **19 million** Government, Supranational, Agency and Corporate **fixed income securities** from Markit to Capital IQ Pro

Launch of **enhanced visualization** capabilities on Capital IQ Pro



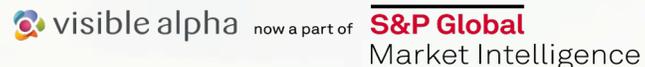
Data & Technology

# Visible Alpha acquisition adds best-in-class consensus data to Market Intelligence

## Visible Alpha Acquisition

In May 2024 we completed the acquisition of Visible Alpha

Visible Alpha is a financial technology provider of deep industry and segment consensus data, creating a premium offering of fundamental investment research capabilities on S&P Global Market Intelligence's Capital IQ Pro platform



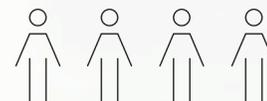
## Breadth of Coverage

Contributing Brokers  
200+



Investment banks and research firms contribute content and models

Contributing Analysts  
6,000+



Contributing Analysts at these firms provide Full Working Models

Full Working Models  
~77,000



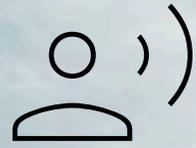
VA Ingests Full Working Models to produce proprietary Consensus outputs

## Strategic Rationale

*Differentiated data sets*

*Depth to our existing estimates product*

*Furtherers our deep sector strategy*



Lead & Inspire

# Chief Executive Officer Succession



## **Martina L. Cheung**

**President, S&P Global Ratings and  
Executive Lead, Sustainable1**

As previously announced, Martina Cheung has been appointed as the next President and CEO of S&P Global, effective November 1, 2024.

Additionally, Ms. Cheung has been appointed as a member of the Board, effective July 1, 2024.

Ms. Cheung has held multiple leadership roles in her 14 years at S&P Global, including President of S&P Global Ratings and Chief Strategy Officer.



Execute & Deliver

# Record quarterly revenue driven by growth across the board

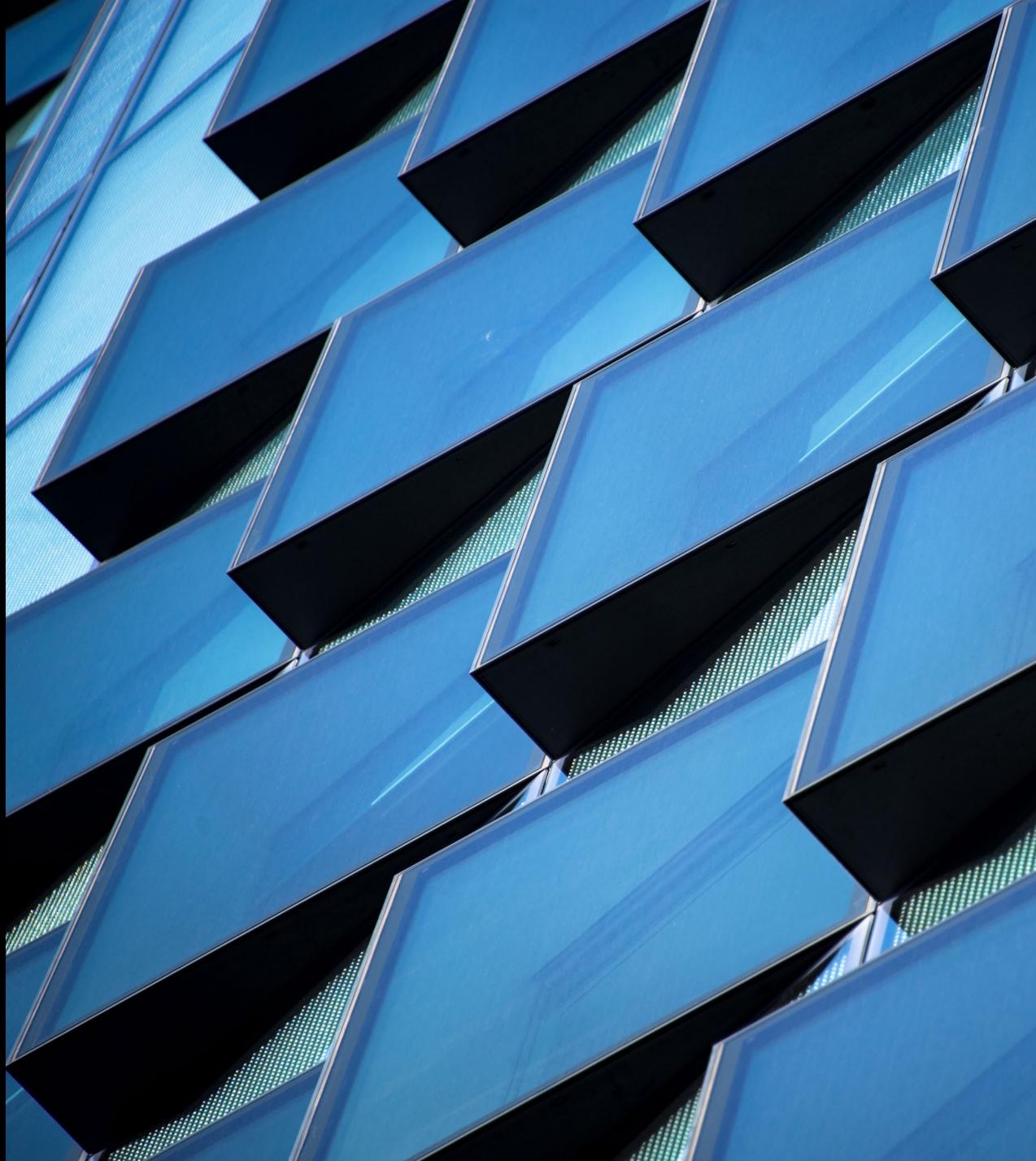
Financial Performance	2Q '24 Revenue Growth <sup>1</sup>	TTM Adjusted Operating Margin <sup>2</sup>	TTM Adjusted Operating Margin Y/Y <sup>2</sup>
<b>S&amp;P Global</b> Market Intelligence	7%	33.3%	90 bps
<b>S&amp;P Global</b> Ratings	33%	60.9%	570 bps
<b>S&amp;P Global</b> Commodity Insights	12%	46.8%	130 bps
<b>S&amp;P Global</b> Mobility	8%	38.8%	-10 bps
<b>S&amp;P Dow Jones Indices</b> <small>A Division of S&amp;P Global</small>	12%	69.8%	150 bps
<b>Total S&amp;P Global</b>	14% <sup>3</sup>	48.0%	300 bps

1. Revenue growth refers to GAAP revenue in all periods.
2. Adjusted financials refer to non-GAAP adjusted metrics in all periods.
3. Total revenue increased 16%, excluding the contribution from Engineering Solutions.

# Second Quarter Financial Results

Chris Craig

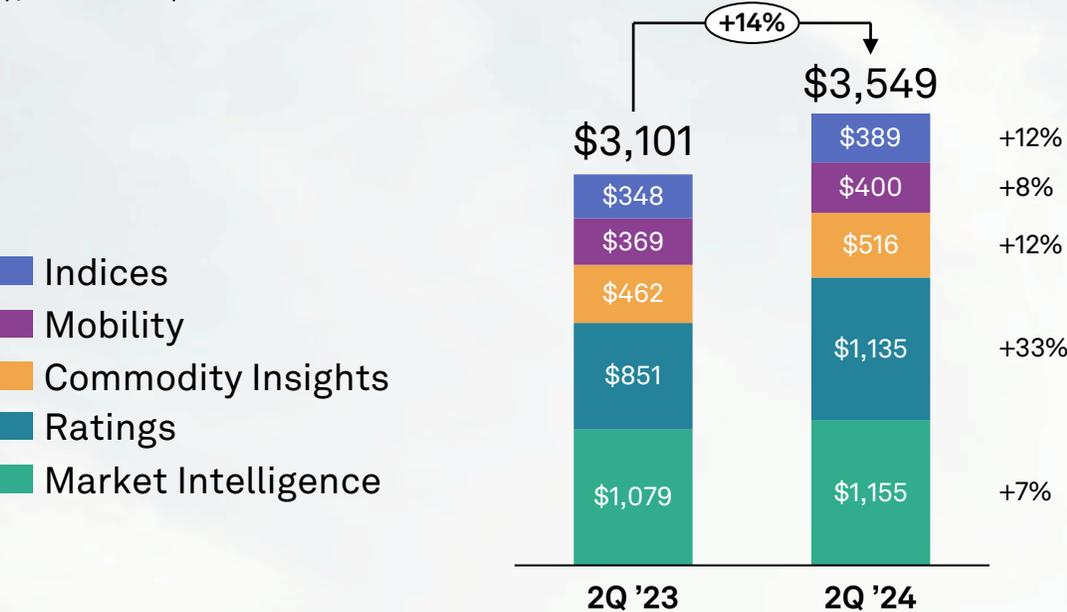
Interim Chief Financial Officer



# Second quarter enterprise financial results

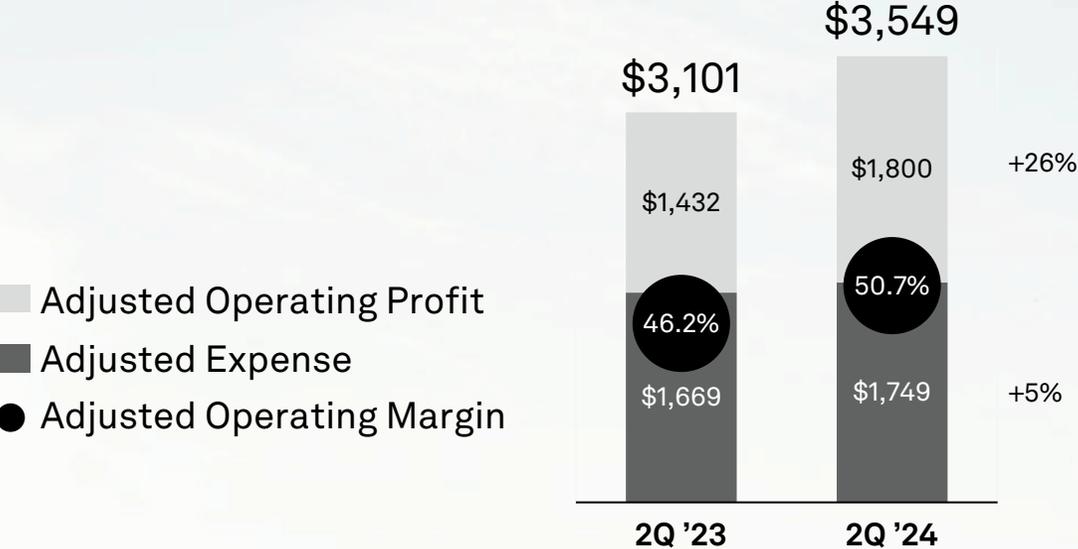
## Revenue

(\$ in millions)



## Adjusted Operating Profit & Expense

(\$ in millions)



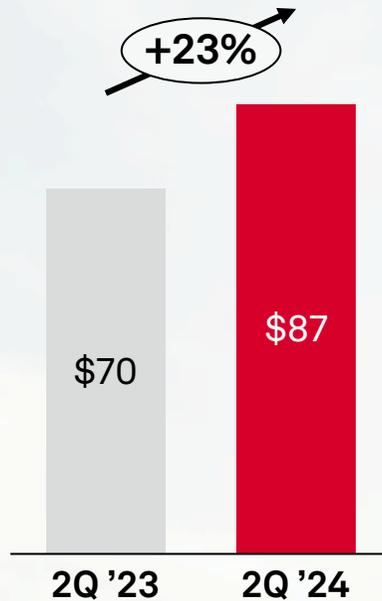
Adjusted Diluted Earnings Per Share: \$4.04 (+30% y/y)

(figures above in millions; some amounts may not sum due to rounding)  
 Note: Totals presented reflect intersegment elimination of \$41 in 2Q 2023 and \$46 million in 2Q 2024 and Engineering Solutions revenue of \$33 million in 2Q 2023.  
 All financials other than revenue refer to non-GAAP adjusted metrics. Revenue refers to GAAP revenue.

# Continued growth in strategic investment areas

## Sustainability & Energy Transition <sup>1</sup>

(\$ in millions)



## Private Market Solutions <sup>2</sup>

(\$ in millions)



## Revenue Synergies

(\$ in millions)



# S&P Global Market Intelligence

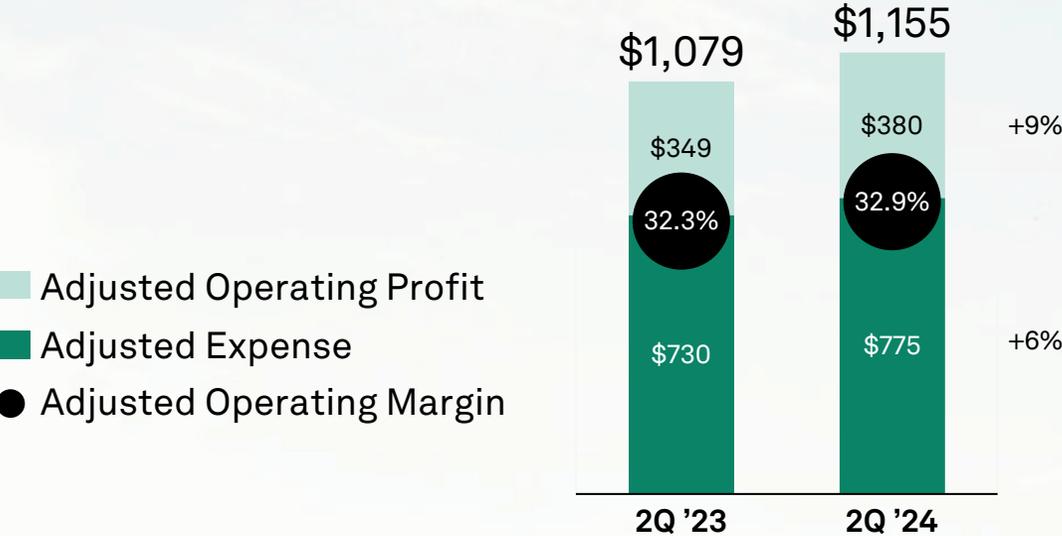
## Revenue

(\$ in millions)



## Adjusted Operating Profit & Expense

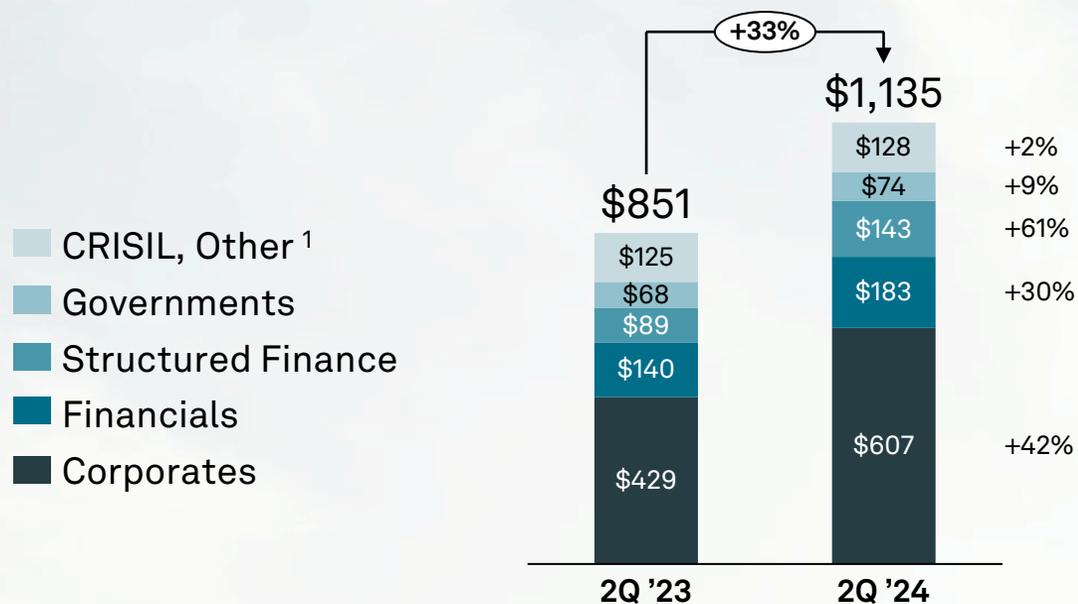
(\$ in millions)



# S&P Global Ratings

## Revenue

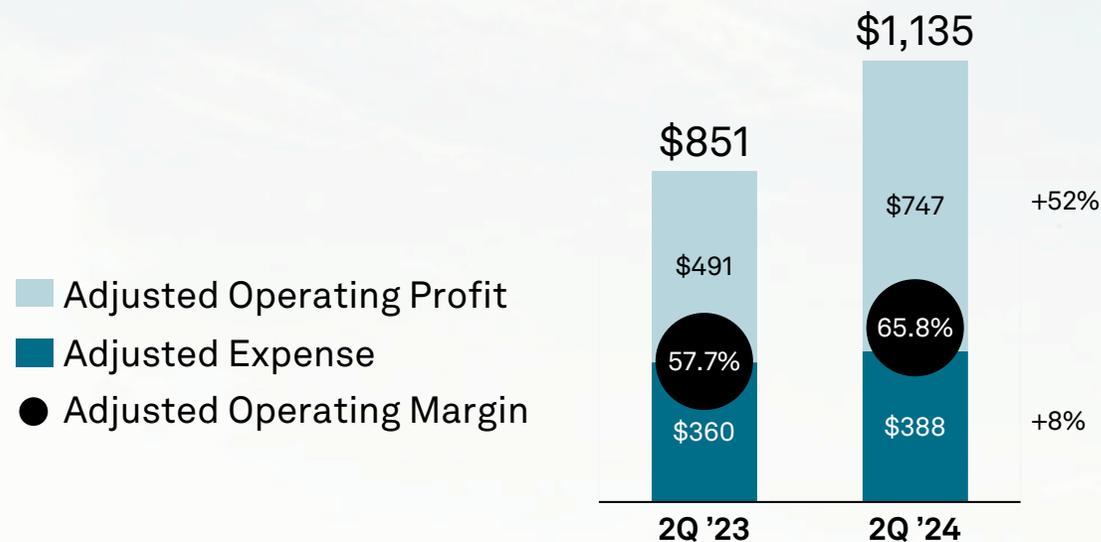
(\$ in millions)



Transaction revenue increased 63% y/y. Non-Transaction revenue increased 9% y/y.

## Adjusted Operating Profit & Expense

(\$ in millions)



(figures above in millions; some amounts may not sum due to rounding)

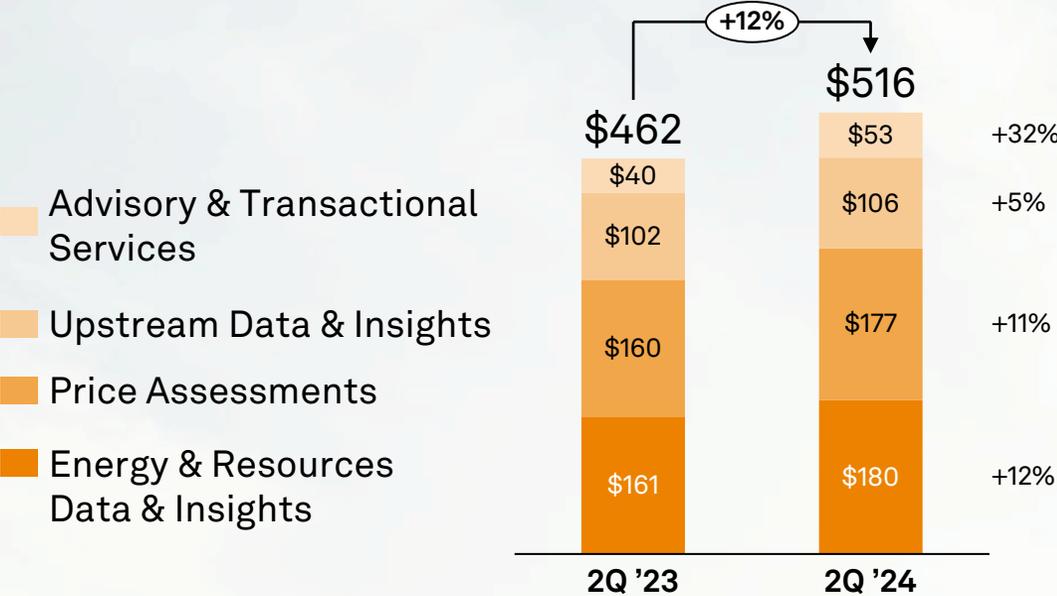
1. Other includes intersegment royalty, Taiwan Ratings Corporation, and adjustments

Note: All financials other than revenue refer to non-GAAP adjusted metrics. Revenue refers to GAAP revenue.

# S&P Global Commodity Insights

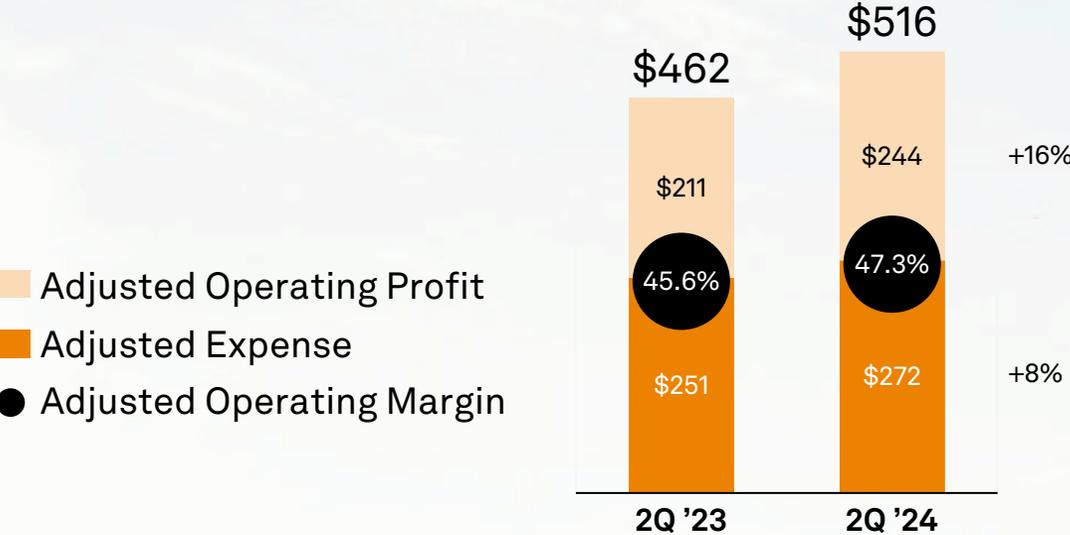
## Revenue <sup>1</sup>

(\$ in millions)



## Adjusted Operating Profit & Expense

(\$ in millions)



(figures above in millions; some amounts may not sum due to rounding)

1. Revenue and growth rates reflect a product reclassification from Energy & Resources Data & Insights to Upstream Data & Insights completed in 1Q 2024. See Earnings Supplemental Disclosure from 1Q 2024 for full-year 2023 revenue reclassification reconciliation at <http://investor.spglobal.com/Quarterly-Earnings>

Note: All financials other than revenue refer to non-GAAP adjusted metrics. Revenue refers to GAAP revenue.

# S&P Global Mobility

## Revenue

(\$ in millions)



## Adjusted Operating Profit & Expense

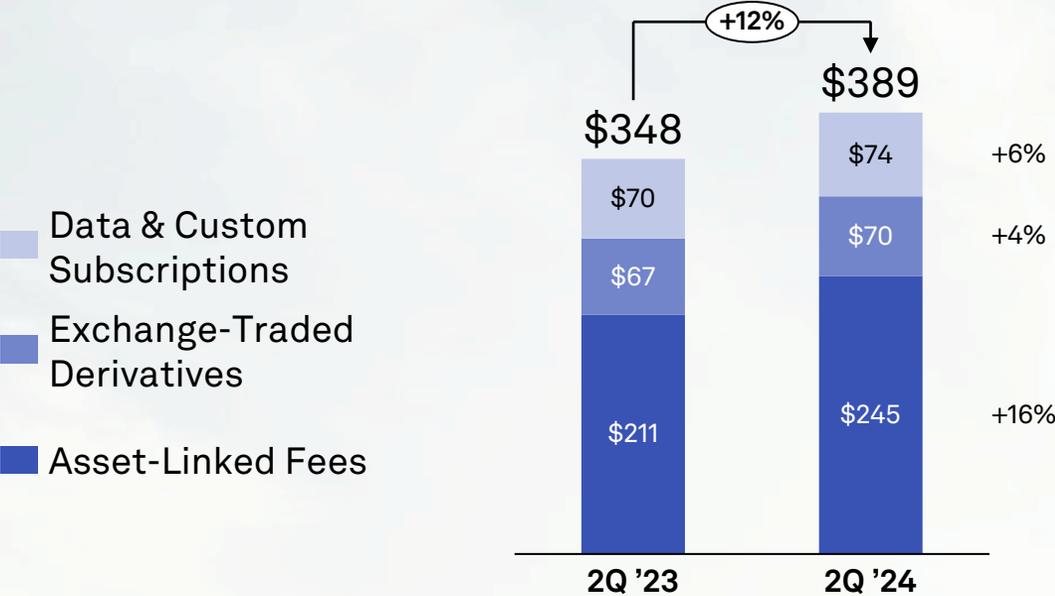
(\$ in millions)



# S&P Dow Jones Indices

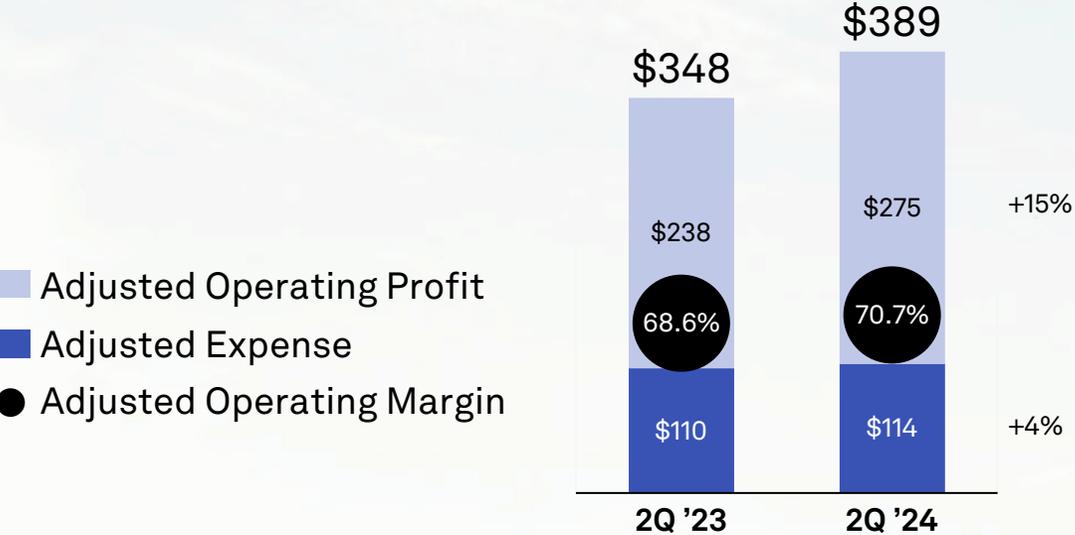
## Revenue

(\$ in millions)



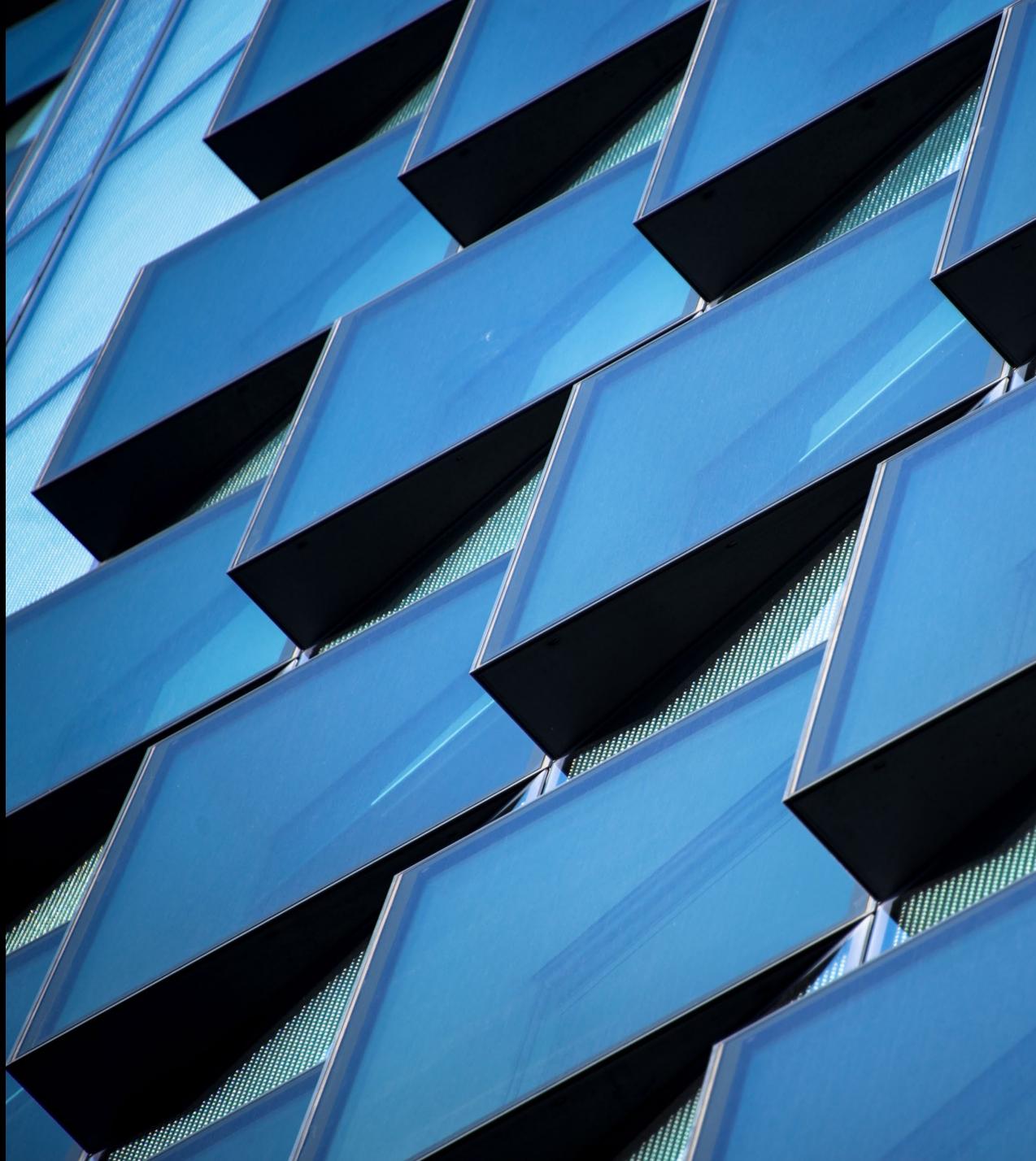
## Adjusted Operating Profit & Expense

(\$ in millions)



# 2024 Outlook and Guidance

Doug Peterson  
President and CEO



# 2024 macroeconomic assumptions underlying guidance

Real GDP  
Growth <sup>1</sup>

3.3%

Global

United States	2.5%
Eurozone	0.7%
China	4.8%
India	7.2%

United States  
CPI <sup>2</sup>

3.0%

Platts Dated  
Brent <sup>3</sup>

\$84

Average Per Barrel

Billed Issuance  
Growth <sup>4</sup>

~25%

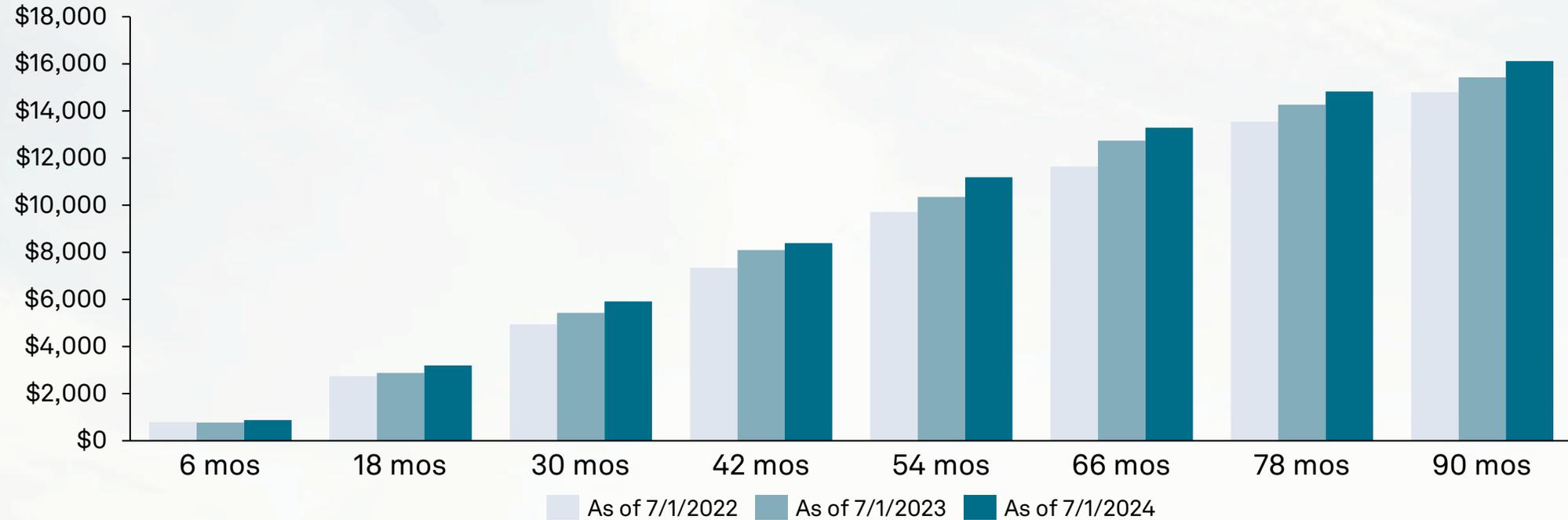
Note: S&P Global Ratings billed issuance includes the impact of levered loans, and excludes issuance billed under the frequent issuer program, as well as items that do not impact transaction revenue, such as unrated debt and most international public finance.

1. S&P Global Ratings Economic Research - Global Economic Outlook Q3 2024 (6/26/24)
2. S&P Global Ratings Economic Research - Economic Outlook U.S. Q3 2024 (6/24/24)
3. S&P Global Commodity Insights Global Crude Oil Markets Short-Term Outlook (6/28/24)
4. Internal estimate developed by S&P Global Ratings management

# July 2024 Global Refinancing Study

## Total debt maturing over the next...

(\$ in billions)



# Updated 2024 GAAP guidance

	Previous	Current
Revenue Growth	6.0% - 8.0%	8.0% - 10.0%
Operating Profit Margin Expansion	500 - 550 bps	500 - 550 bps
Diluted EPS	\$10.80 - \$11.05	\$11.15 - \$11.40

Indicates a change from prior guidance

# Updated 2024 adjusted guidance

	Previous	Current
Revenue Growth	6.0% - 8.0%	8.0% - 10.0%
Operating Profit Margin Expansion	100 - 150 bps	125 - 175 bps
Diluted EPS	\$13.85 - \$14.10 +10% to +12% y/y	\$14.35 - \$14.60 +14% to +16% y/y

Indicates a change from prior guidance

# Updated 2024 division revenue outlook

	Previous	Current
<b>S&amp;P Global</b> Market Intelligence	6.0% - 7.5%	6.0% - 7.5%
<b>S&amp;P Global</b> Ratings	7.0% - 9.0%	14.0% - 16.0%
<b>S&amp;P Global</b> Commodity Insights	8.0% - 9.5%	8.0% - 9.5%
<b>S&amp;P Global</b> Mobility	8.5% - 10.0%	8.0% - 9.0%
<b>S&amp;P Dow Jones Indices</b> <small>A Division of S&amp;P Global</small>	9.0% - 11.0%	10.0% - 12.0%

Indicates a change from prior guidance

# Updated 2024 division adjusted margin outlook

	Previous	Current
<b>S&amp;P Global</b> Market Intelligence	33.5% - 34.5%	33.0% - 34.0%
<b>S&amp;P Global</b> Ratings	57.5% - 58.5%	58.5% - 59.5%
<b>S&amp;P Global</b> Commodity Insights	46.5% - 47.5%	46.5% - 47.5%
<b>S&amp;P Global</b> Mobility	39.0% - 40.0%	38.5% - 39.5%
<b>S&amp;P Dow Jones Indices</b> <small>A Division of S&amp;P Global</small>	69.0% - 70.0%	69.0% - 70.0%

Indicates a change from prior guidance

# 2Q 2024 Earnings Call Q&A

**Doug Peterson**  
President and CEO

**Chris Craig**  
Interim Chief Financial Officer

**Martina Cheung**  
President, S&P Global Ratings and Executive Lead, Sustainable1

**Mark Grant**  
Senior Vice President, Investor Relations

July 30, 2024

# 2Q 2024 Earnings Call

**Doug Peterson**  
President and CEO

**Chris Craig**  
Interim Chief Financial Officer

**Mark Grant**  
Senior Vice President, Investor Relations

## REPLAY OPTIONS

**Internet: Replay available for one year**

Go to <http://investor.spglobal.com>

**Telephone: Replay available through August 30, 2024**

**Domestic: 800-839-1171**

**International: 203-369-3030**

**No password required**

July 30, 2024