

CHUBB®

# A Global Leader in P&C Insurance

First Quarter 2024

“The Chubb name carries our promise of superior service, underwriting and execution. Our unique combination of people, products and places positions us to meet the needs of clients no matter where they are in the world.”

- Evan Greenberg, Chairman & CEO

# Who We Are

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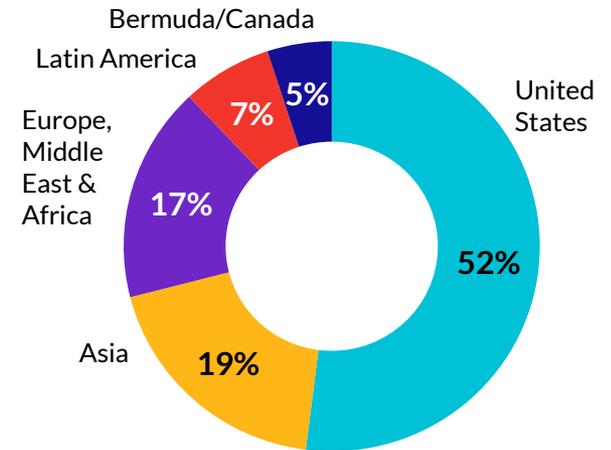
- A world leader in insurance with a market capitalization of \$105.2 billion.\*
- A truly global company, with local operations in 54 countries and territories.
- Insurance is our only business.
- Well balanced by product and customer:
  - A global leader in traditional and specialty P&C coverage for businesses of all sizes
  - The largest commercial lines insurer in the U.S. and one of the largest financial lines writers globally
  - The leading personal lines insurer for America’s successful individuals and families and a large personal lines provider globally
  - A global leader in personal accident and supplemental health insurance
  - A P&C reinsurer
  - An international life insurer focused on Asia
- Chubb Limited, the parent company of Chubb, is listed on the New York Stock Exchange (NYSE:CB) and is a component of the S&P 500 index.
- Exceptional financial strength, managing risk conservatively in both underwriting and investing.
- Core operating insurance companies are rated “AA” for financial strength by S&P and “A++” by AM Best.

# Global Reach

- Chubb has an extensive local presence globally, with insurance professionals and operating subsidiaries in 54 countries and territories.
- 48% of the company’s business is transacted outside the United States.



Geographic Sources of Premium\*



North America	
Premiums**	<b>\$37.0 billion</b>
Employees	<b>16,600</b>
Offices	<b>140</b>

Europe, Middle East & Africa	
Premiums**	<b>\$7.7 billion</b>
Employees	<b>4,300</b>
Offices	<b>61</b>

Asia	
Premiums**	<b>\$9.1 billion</b>
Employees	<b>15,800</b>
Offices	<b>224</b>

Latin America	
Premiums**	<b>\$3.7 billion</b>
Employees	<b>5,300</b>
Offices	<b>75</b>

\*Q1 2024 gross premiums written  
\*\*FY 2023 gross premiums written

# Product Breadth

- Chubb has one of the largest product portfolios in the global insurance industry.
  - More than 200 distinct commercial insurance and reinsurance products and services
  - Specialty coverages for clients ranging from multinational corporations, middle market companies and small businesses to consumers

## Products and Services

### Commercial Property & Casualty

Full range of traditional and specialty products for businesses of all sizes

### Accident & Health

Personal accident, supplemental health and travel accident insurance

### Agriculture

Crop insurance and farm and ranch-related agribusiness

### Personal Lines

Traditional and high-value automobile, homeowners, recreational marine/aviation, valuables and umbrella liability coverage; specialty coverage such as mobile phone handset insurance

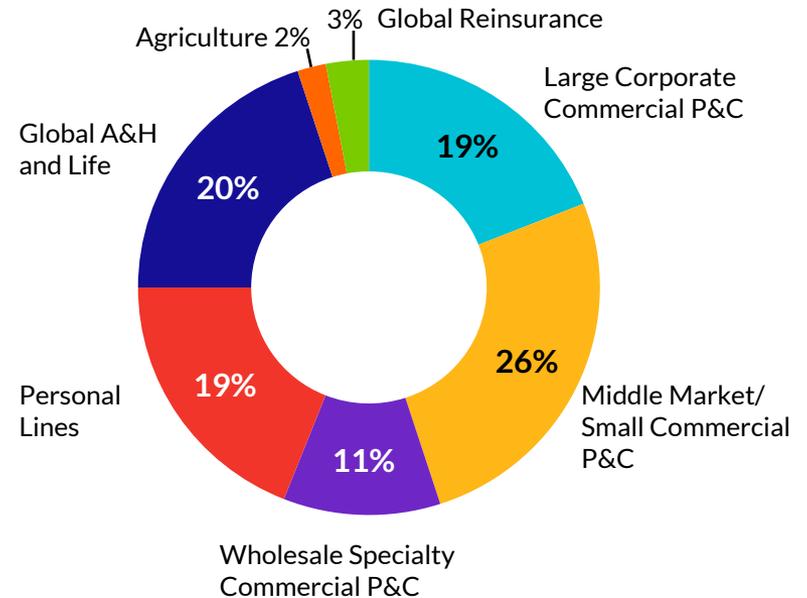
### Reinsurance

Property catastrophe, casualty, A&H and other coverages

### Life

Life, health and savings-oriented products and services

## Premium Distribution by Product\*



# Business Units with Extensive Distribution Capabilities

- Chubb's insurance products are distributed through retail and wholesale brokers, independent and captive agents, bancassurance, mobilassurance, direct marketing and direct-to-consumer platform partnerships.

## North America

### Major Accounts

Commercial P&C insurance products for the large corporate market sold by retail brokers

### Middle Market

Commercial P&C insurance products for middle market companies sold by independent agents and retail brokers

### Small Business

P&C insurance products for small commercial clients sold by independent agents and retail brokers

### Personal Risk Services

Personal insurance products and services, including home, auto, valuables, umbrella and recreational marine insurance, for successful individuals and families sold by independent agents and brokers

### Westchester

Commercial P&C excess and surplus lines sold through wholesale brokers

### Chubb Bermuda

Liability, property, political risk coverages and captive programs sold by large international brokers

### Agriculture

Crop insurance from Rain and Hail and farm and other P&C coverages, sold by agents and brokers

### Combined Insurance

A leading North American provider of supplemental insurance sold by agents and brokers to employers, employees at the worksite and directly to individuals

## Overseas General

### International

Commercial P&C, A&H and traditional and specialty personal lines sold by retail brokers, agents and other channels in four regions:

#### Europe

Operations in 27 countries, including the U.K. and the Continent and housing the company's business in the Middle East and Africa, comprising P&C commercial lines and consumer lines, including A&H and specialty personal lines

**Asia Pacific:** Operations in 14 countries and territories – eight with life and non-life operations – serving commercial customers with P&C products and consumers through A&H and personal lines

**Latin America:** Operations in nine countries serving commercial customers with P&C products and consumers through A&H and personal lines

**Far East:** Operations in Japan serving commercial customers with P&C products and consumers through A&H and personal lines

### Chubb Global Markets

Commercial P&C excess and surplus lines sold by wholesale brokers in the London market and through Lloyd's

## Life

### Chubb Life

Life, health and savings-oriented insurance products sold by captive agents, independent financial advisors, retailers, banks, and direct marketing channels, including telemarketing and digital, primarily in Asia but also across Latin America

### Huatai Life

In mainland China, Chubb has majority ownership of Huatai Life, a fast-growing life insurer in the second-largest insurance market in the world.

## Reinsurance

### Chubb Tempest Re

P&C reinsurance sold worldwide by reinsurance brokers

# Commercial Property & Casualty

- For large corporations and multinationals, Chubb's underwriting, claims and risk engineering professionals have the underwriting expertise, risk appetite and global network to tailor insurance coverage and services to help clients reduce risk and mitigate loss.
- For middle market businesses, Chubb delivers a broad range of high-quality customized and packaged products and services.
- For small businesses, coverage includes packaged and customized solutions to meet specific needs.

## Products and Industry Practices

### Commercial Coverages

- Agriculture
- Aviation/Aerospace
- Business Owners Policy (BOP)
- Builders Risk
- Commercial Auto
- Contract Liability
- Construction/Wrap-Ups
- Crime and Fidelity
- Cyber
- Directors & Officers
- Energy & Power Generation
- Employment Practices Liability
- Environmental
- Equipment Breakdown
- Events Liability
- Excess/Umbrella
- Fiduciary Liability
- Financial Lines
- Foreign Casualty
- General Liability
- Group Personal Excess Liability
- Kidnap & Ransom
- Management Liability
- Marine – Inland/Ocean
- Media Liability
- Medical Risk
- Mergers & Acquisitions
- Package
- Political Risk/Trade Credit
- Product Liability/Recall
- Property
- Railroad Liability
- Professional Liability
- Specialty Casualty
- Surety
- Transactional Risk
- Workers' Compensation
- Workplace Violence Expense

### Industry Practices

- Advanced Manufacturing
- Clean Tech
- Construction
- Cultural Institutions
- Educational Institutions
- Energy
- Federal Government Contractors
- Financial Institutions
- Food Processing/Distribution
- Global Mergers & Acquisitions
- Healthcare
- Healthcare Information Technology
- Law Firms
- Life Sciences
- Manufacturing
- Marine Operations
- Media/Entertainment
- Mergers & Acquisitions
- Multinational
- Not-for-Profit Organizations
- Professional Services Firms
- Private Companies
- Private Equity
- Program Business
- Public Entities
- Real Estate & Hospitality
- Technology
- Transportation
- Wineries

# Accident & Health

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- Chubb works with distribution partner organizations worldwide to offer affordable personal accident and supplemental health insurance products to employees, members and customers.
- Products include employee benefits, special insurance offered through affinity marketing programs, associations and agents, as well as in the commercial market for group coverage.

## Products and Partners

### Products

- Personal accident (*individual and group*)
- Supplemental health and disability (*hospital income, critical illness, cancer, disability*)
- Travel insurance (*business, scholastic and leisure*)
- Participant accident
- Global medical
- Employee benefits
- Payment protection (*life, disability, unemployment*)

### Sponsoring partners

- Employers
- Financial institutions
- Colleges, universities and other learning institutions
- K-12 schools, sports organizations, camps, recreational groups, non-profits, charitable and civic organizations
- Affinity groups (*associations, labor unions, etc.*)
- Cruise lines, travel agencies and tour operators
- Industries (*retailers, utilities, telecommunications companies, etc.*)

# Personal Lines Insurance

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- Chubb is the premier provider of high-value automobile, homeowners, recreational marine/aviation, valuables and umbrella liability coverage, with exceptional claims service, for successful individuals and families in the U.S., Canada and select international markets including the U.K., Ireland, Australia, France, Singapore and the Netherlands.
- Chubb’s international personal lines division provides a broad range of traditional and specialty insurance products to targeted customer segments in emerging and developed markets.

## Products

### Homeowners

- Fire/water damage
- Contents
- Theft
- Debris removal
- Storm damage
- Liability
- Living expenses

### Automobile

- Collision/damage
- Theft/vandalism
- Liability
- Military personnel
- Medical expenses
- Property damage
- Tourist policies
- Towing expenses

### Recreational Marine

- Personal Aviation
- Valuables – Jewelry, Art and Antiques
- Collector Car
- Umbrella Liability
- Mobile Technology

# Life Insurance

- Chubb Life is an international life insurer, primarily focused on Asia and also operating across Latin America, that offers life, health and savings-oriented insurance products and services to individuals and groups.
- Chubb Life serves the needs of consumers through a variety of distribution channels, including captive agents, independent financial advisors, retailers, banks and direct marketing capabilities, both telemarketing and digital.
- Operations in nine Asia-Pacific markets: Korea (operating as LINA), mainland China, Hong Kong SAR and Taiwan in North Asia; Vietnam, Thailand, Indonesia and Myanmar in Southeast Asia; and New Zealand.
- In mainland China, the company has majority ownership of Huatai Life, a fast-growing life insurer in the second-largest insurance market in the world.

## Products

### Protection products

- Term life
- Whole life
- Credit/mortgage life

### Savings-oriented products

- Universal life
- Variable/unit-linked
- Endowments
- Annuities

### Riders

- Personal accident
- Disability
- In-hospital and surgical cash
- Critical illness/cancer
- Waiver of premium

### Group life

### Group medical

# Reinsurance

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- Chubb Tempest Re provides a broad range of reinsurance products to a diverse array of primary insurance companies worldwide.
- The company's underwriting, actuarial and claims expertise in property catastrophe reinsurance and other diversified lines, including casualty, enables it to tailor solutions to meet the unique, complex needs of each client.

## Products

### Property Catastrophe

- Occurrence excess of loss
- Aggregate excess of loss
- Proportional treaties
- Reinstatement premium protection
- Second- and third-event coverages
- Catastrophe bonds
- Industry loss warranty coverages

### Accident & Health

### Agriculture

### Automobile

### Captive Programs

### Casualty/Liability

### Cyber Liability

### Energy

### Professional Liability

### Directors and Officers Liability

### Marine

### Surety & Fidelity

### Workers Compensation

# Underwriting Expertise

- Chubb is an underwriting company – we have a passion for the art and science of underwriting.
- Our underwriters have deep expertise in a broad range of industries and specialty coverage areas – risks where an underwriter makes a difference.
- Discipline defines our underwriting approach – we embrace risk as long as we fully understand it and can earn an acceptable return.
- First quarter 2024 P&C combined ratio of 86.0%. Excluding catastrophe losses, the current accident year P&C combined ratio was 83.7%.

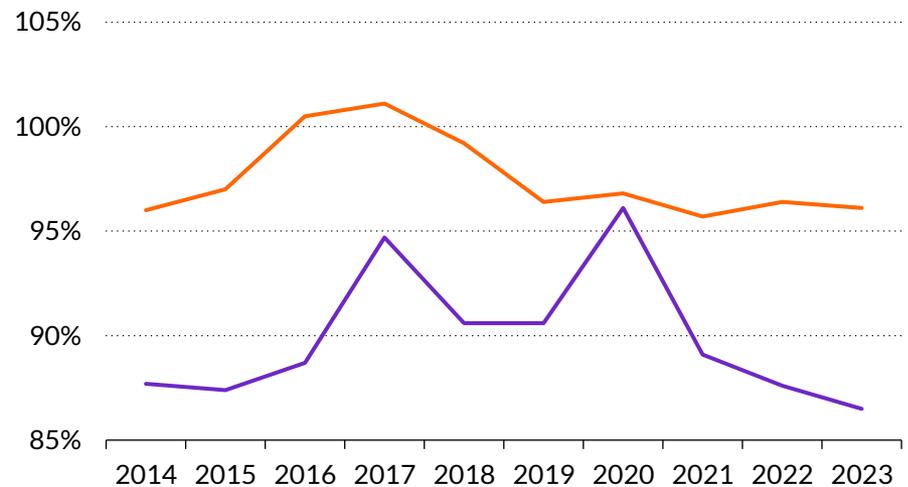
## P&C Combined Ratio vs. Peers

The company’s underwriting results have outperformed the average of our peers over the last 10 years (2014-2023).

Averages				
	1 Year	3 Year	5 Year	10 Year
■ Peers*	96.1%	96.1%	96.3%	97.5%
■ Chubb	86.5%	87.7%	90.0%	89.9%

\*Includes AIG, ALL, CNA, HIG, and TRV.

This page contains non-GAAP financial measures. For a reconciliation to the most directly comparable GAAP measures visit Chubb’s [Q1 2024 Financial Supplement](#).



# Claims and Engineering

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- Chubb's claim handling service is renowned for its quality, promptness and fairness
  - Deep technical knowledge and talent
  - Expertise and scale to handle claims of all sizes and complexity
  - Investment in technology and innovation to improve claim outcomes and enhance ease of doing business for customers and distribution partners
- Industry-leading risk engineering services with more than 400 risk engineers worldwide who help companies anticipate and minimize costly exposures
  - Extensive technical expertise and business acumen
  - Trusted guidance and customized risk management programs
  - Web-based platform and online library of risk management resources to help clients stay ahead of risk
- Loss prevention solutions from personal risk services consultants who have proven expertise in residential architectural and interior design, historic home preservation, security, fire protection and collections management

# Proven Insurance Leadership

- Chubb’s top leaders have built their entire careers in insurance and managed their business lines through a variety of insurance cycles and economic conditions.



**Evan Greenberg**  
*Chairman & Chief Executive Officer  
Chubb Limited/Chubb Group*

- Over 45 years of insurance experience
- Joined the company in 2001



**John Keogh**  
*President & Chief Operating Officer  
Chubb Group*

- 35 years of insurance experience
- Joined the company in 2006



**John Lupica**  
*Vice Chairman, Chubb Group;  
President, North America Insurance*

- Over 30 years of insurance experience
- Joined the company in 2000



**Juan Luis Ortega**  
*Executive Vice President,  
Chubb Group;  
President, Overseas General Insurance*

- Over 25 years of insurance experience
- Joined the company in 1999



**Bryce Johns**  
*Senior Vice President,  
Chubb Group;  
President, Chubb Life*

- Over 25 years of insurance experience
- Joined the company in 2022

# Financial Ratings and Balance Sheet Strength

- Chubb is highly rated by the rating agencies for financial strength.
- The company manages risk on both sides of its balance sheet by maintaining underwriting discipline, managing exposure accumulations and investing assets conservatively.
- Chubb's total capital position is \$76.3 billion.
- Net loss reserves, which back our policyholder commitments, total \$61.2 billion.

Rating Agency	Financial Strength Rating	Outlook
S&P	AA	Stable
AM Best	A++	Stable
Fitch	AA	Stable
Moody's	Aa3	Positive

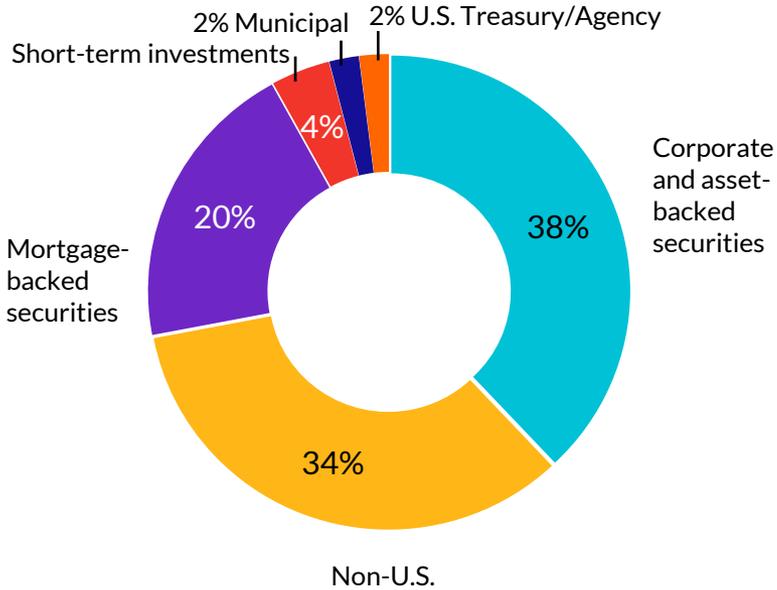
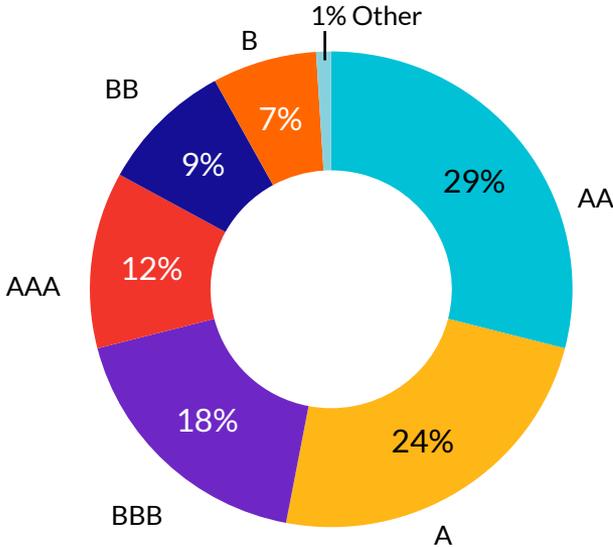
As of March 11, 2024

Balance Sheet Highlights \$ in billions	3/31/24
Total Assets	\$234.9
Total Investments	140.4
Net Loss Reserves	61.2
Total Debt	15.8
Chubb Shareholders' Equity	60.5
Total Capital	76.3

# Conservative Investment Philosophy

- 84% of Chubb’s investment portfolio is in fixed income securities, with an average credit quality of A (S&P) and A (Moody’s) and a duration of nearly five years.
- The portfolio’s asset allocation is well diversified across issuers, geographies and sectors.

**\$117.8 Billion Fixed Income Investment Portfolio (As of March 31, 2024)**



# Sustainability at Chubb

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## Our Mission

Good corporate citizenship lies at our core – how we practice our craft of insurance, how we work together to serve our customers, how we treat each other, and how we help to make a better world.

We accomplish our mission by providing the security from risk that allows people and businesses to grow and prosper. Our mission is realized by sustaining a culture that values and rewards excellence, integrity, inclusion and opportunity; by working to protect our planet and assisting less fortunate individuals and communities in achieving and sustaining productive and healthy lives; and by promoting the rule of law. Within this larger framework of corporate citizenship, Chubb's commitment to sustainability is demonstrated through our leading work in developing approaches to insuring the transition to the net-zero economy, our operational sustainability practices, and our policies and standards that promote an inclusive global workplace and strive to maintain the highest ethical standards in all that we do.

Our commitment to sustainability comes from the very top of the company and is embedded in our governance. As part of our sustainability program, we continuously evaluate evolving regulatory and voluntary approaches to sustainability disclosure and evaluate their suitability for our strategic purposes, including meeting the informational needs of our various stakeholders.

## Chubb Limited 2023 Sustainability Report

Chubb has long been committed to communicating important information about environmental and sustainability initiatives to a range of stakeholders: our clients, shareholders, employees, business partners, the communities where we operate, and others who have a general interest in our company, our industry, and environmental and sustainability initiatives. These communications include an annual report prepared in accordance with the Task Force on Climate-Related Financial Disclosures reporting framework (TCFD Report), a UN Global Compact Communication on Progress, a Global Prohibition on Modern Slavery Statement, and a variety of other public reports and disclosures on sustainability, which are available at <https://about.chubb.com/citizenship.html>.

Beginning this year, Chubb has produced its first combined report covering multiple sustainability topics. Our 2023 Sustainability Report is available at [https://s201.q4cdn.com/471466897/files/doc\\_financials/2023/ar/chubb-2023-sustainability-report.pdf](https://s201.q4cdn.com/471466897/files/doc_financials/2023/ar/chubb-2023-sustainability-report.pdf)

The Sustainability Report addresses the following topics:

- Our approach to sustainability
- Governance of sustainability risks
- Environmental matters and climate change
- Chubb's workforce
- Business conduct and human rights